State of Washington

Office of Insurance Commissioner

2004 Washington Market Share and Loss Ratio

Top 40 Authorized Companies Zero Premium Companies Excluded

Line of Business: Accident and Health - Collectively Renewable

All Dollars in Thousands

Rank Company Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share	Premiums Farned	Losses	Loss Ratio	Enrollment(3)
1 Mutual Of Omaha Ins Co	71412	NE	L&D	\$698	71.17%	\$717	\$692	96.51%	
2 Washington Natl Ins Co	70319	IL	L&D	\$119	12.10%	\$73	\$268	369.30%	
3 Bankers Life & Cas Co	61263	IL	L&D	\$52	5.25%	\$52	\$115	222.36%	
4 Conseco Ins Co	60682	IL	L&D	\$41	4.14%	\$57	\$52	91.42%	
5 Union Fidelity Life Ins Co	62596	IL	L&D	\$25	2.51%	\$25	\$21	83.28%	
6 Unum Life Ins Co Of Amer	62235	ME	L&D	\$10	0.98%	\$11	\$146	1311.49%	
7 Horace Mann Life Ins Co	64513	IL	L&D	\$9	0.92%	\$9	\$16	182.51%	
8 United Heritage Life Ins Co	63983	ID	L&D	\$9	0.90%	\$9	\$26	288.51%	
9 United Teacher Assoc Ins Co	63479	TX	L&D	\$7	0.72%	\$7	\$3	41.16%	
10 Continental Cas Co	20443	IL	P&C	\$3	0.32%	\$17	\$0	(2.03)%	
11 Trustmark Ins Co	61425	IL	L&D	\$2	0.18%	\$2	\$6	327.61%	
12 World Ins Co	70629	NE	L&D	\$2	0.16%	\$2	\$1	92.20%	
13 MIC Life Ins Corp	85561	DE	L&D	\$2	0.15%	\$1	\$0	7.59%	
14 Government Employees Ins Co	22063	MD	P&C	\$1	0.11%	\$1	\$0	6.34%	
15 Sunset Life Ins Co Of Amer	69272	MO	L&D	\$1	0.10%	\$1	\$0	8.78%	
16 Nationwide Life Ins Co	66869	ОН	L&D	\$1	0.07%	\$0	\$0	25.13%	
All 17 Other Companies				\$2	0.22%	\$2	\$7	34.94%	
Totals (Loss Ratio is average)(4)			\$980	100.00%	\$986	\$1.353	137.29%		

⁽¹⁾L&D=Life and Disability Ins. Co., P&C=Property and Casualty Ins. Co., F=Fraternal, (2)Also means claims and benefits incurred.

⁽³⁾ Washington enrollment only provided by companies filing the NAIC Health blank. (4) Totals do not represent all health coverage in Washington